

# KAITLIN TONER RAIMI

## Curriculum Vitae

Gerald R. Ford School of Public Policy  
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<http://fordschool.umich.edu/faculty/kaitlin-raimi>

## ACADEMIC POSITIONS

- 2015-Present UNIVERSITY OF MICHIGAN  
Assistant Professor, Gerald R. Ford School of Public Policy  
Adjunct Assistant Professor, Department of Psychology  
Faculty Associate, Research Center for Group Dynamics, Institute for Social Research  
Faculty Affiliate, Energy Institute  
Faculty Affiliate, Center for Local, State, and Urban Policy  
Faculty Affiliate, Science, Technology, and Public Policy Program
- 2013-2015 VANDERBILT UNIVERSITY  
Postdoctoral Fellow, Vanderbilt Institute for Energy and Environment / Climate Change Research Network

## EDUCATION

- 2013 PH.D. IN SOCIAL PSYCHOLOGY, DUKE UNIVERSITY  
2010 M.A. IN SOCIAL PSYCHOLOGY, DUKE UNIVERSITY  
2006 B.A. IN PSYCHOLOGY, *SUMMA CUM LAUDE*, TUFTS UNIVERSITY

## FELLOWSHIPS, HONORS, AND AWARDS

- 2020 Ford School Teaching Honor Roll, UNIVERSITY OF MICHIGAN  
2018 Ford School Teaching Honor Roll, UNIVERSITY OF MICHIGAN  
2017 Ford School Teaching Honor Roll, UNIVERSITY OF MICHIGAN  
2016 Ford School Teaching Honor Roll, UNIVERSITY OF MICHIGAN  
2013 Graduate Student Research Award, APA DIVISION 34  
2012-2013 Program for Advanced Research in the Social Sciences Fellowship, DUKE UNIVERSITY  
2010 Precourt Energy Efficiency Center Student Fellowship, BECC CONFERENCE  
2009-2012 Graduate Research Fellowship, NATIONAL SCIENCE FOUNDATION  
2006 Phi Beta Kappa, TUFTS UNIVERSITY  
2006 Priscilla Dunne Prize Scholarship for promise in psychology, TUFTS UNIVERSITY  
2006 Psi Chi Honors Society, TUFTS UNIVERSITY

## PEER-REVIEWED PUBLICATIONS

^ authors contributed equally, \* post-doc advisee, \*\* graduate student advisee, \*\*\* undergraduate student advisee

1. Brough, A. R., Donnelly, G. E.<sup>^</sup>, Griskevicius, V.<sup>^</sup>, Markowitz, E. M.<sup>^</sup>, **Raimi, K. T.<sup>^</sup>**, Reeck, C.<sup>^</sup>, Trudel, R.<sup>^</sup>, Waldman, K. B.<sup>^</sup>, Winterich, K. P.<sup>^</sup>, & Wolske, K. S.<sup>^</sup> (in press). Understanding how sustainable initiatives fail: A framework to aid design of effective interventions. *Social Marketing Quarterly*. doi: 10.1177/1524500420970129
2. Lyons, B. A., Farhart, C. E.<sup>^</sup>, Hall, M. P.<sup>\*\*\*</sup>, Kotcher, J.<sup>^</sup>, Levendusky, M.<sup>^</sup>, Miller, J. M.<sup>^</sup>, Nyhan, B.<sup>^</sup>, **Raimi, K. T.<sup>^</sup>**, Reifler, J.<sup>^</sup>, Saunders, K. L.<sup>^</sup>, Skytte, R.<sup>^</sup> & Zhao, X.<sup>^</sup> (in press). Self-affirmation and identity-driven political behavior: An oversold solution? *Journal of Experimental Political Science*.
3. **Raimi, K. T.** (in press). How to avoid “nudging” out climate policies: Guidelines to promote behavioral interventions for climate change without crowding out support for regulation. *Behavioral Science and Policy*.
4. Drummond, C., Gray, S. G.<sup>\*\*</sup>, **Raimi, K. T.**, Wilson, R., & Árvai, J. (2020). Public perceptions of federal science advisory boards depend on their composition. *Proceedings of the National Academy of Sciences of the United States of America*, 117, 22668-22670. doi: 10.1073/pnas.2012571117
5. Árvai, J., Gray, S. G.<sup>\*\*</sup>, **Raimi, K. T.**, Wilson, R., & Drummond, C. (2020). Industry-dominated science advisory boards are perceived to be legitimate...but only if they recommend more stringent health and environmental policies. *Risk Analysis*, 40, 2329-2339. doi: 10.1111/risa.13540
6. Song, K., Anderson, K., Lee, S., **Raimi, K. T.**, Hart, P. S. (2020). Non-invasive behavioral reference group categorization considering temporal granularity and aggregation level of energy use data. *Energies*, 13, 3678. doi: 10.3390/en13143678
7. **Raimi, K. T.** & Jongman-Sereno, K. P. (2020). General belief superiority (GBS): Personality, motivation, and interpersonal relations. *Self and Identity*, 19, 546-571. doi: 10.1080/15298868.2019.1640785
8. **Raimi, K. T.**, Wolske, K. W.<sup>^</sup>, Hart, P. S.<sup>^</sup> & Campbell-Arvai, V.<sup>^</sup> (2020). The Aversion to Tampering with Nature Scale (ATN): Individual differences in (dis)comfort with altering the natural world. *Risk Analysis*, 40, 638-656. doi: 10.1111/risa.13414
9. **Raimi, K. T.**, Maki, A.<sup>\*</sup>, Dana, D., & Vandenbergh, M. P. (2019). Framing of geoengineering affects support for climate change mitigation. *Environmental Communication*, 13, 300-319. doi: 10.1080/17524032.2019.1575258
10. Gray, S. G.<sup>\*\*</sup>, **Raimi, K. T.**, Wilson, R. S., & Arvai, J. (2019). Will Millennials save the world? The effect of age and generational differences on environmental concern. *Journal of Environmental Management*, 242, 394-402. doi: 10.1016/j.jenvman.2019.04.071

11. Maki, A. \*, Carrico, A. R. ^, **Raimi, K. T. ^**, Truelove, H. B. ^, Aruajo, B., & Yeung, K. L. (2019). Meta-analysis of pro-environmental behaviour spillover. *Nature Sustainability*, 2, 307-315. doi: 10.1038/s41893-019-0263-9
12. Wolske, K. S., **Raimi, K. T. ^**, Campbell-Arvai, V. ^, & Hart, P. S. ^ (2019). Public support for carbon dioxide removal strategies: The role of tampering with nature perceptions. *Climatic Change*, 152, 345-361. doi: 10.1007/s10584-019-02375-z
13. Carrico, A. R., **Raimi, K. T.**, Truelove, H. B., & Eby, B. (2018). Putting your money where your mouth is: An experimental test of pro-environmental spillover from reducing meat consumption to monetary donations. *Environment and Behavior*, 50, 723-748. doi: 10.1177/0013916517713067
14. Hall, M. P. \*\* & **Raimi, K. T.** (2018). Is belief superiority justified by superior knowledge? *Journal of Experimental Social Psychology*, 76, 290-306. doi: 10.1016/j.jesp.2018.03.001
15. Campbell-Arvai, V. ^, Hart, P. S. ^, **Raimi, K. T. ^**, & Wolske, K. S. ^ (2017). The influence of learning about carbon dioxide removal (CDR) on support for mitigation policies. *Climatic Change*, 143, 321-336. doi: 10.1007/s10584-017-2005-1
16. Leary, M. R., Diebels, K. J., Davisson, E. K., Jongman-Sereno, K. P., Isherwood, J. C., **Raimi, K. T.**, Deffler, S. A., & Hoyle, R. H. (2017). Cognitive and interpersonal features of intellectual humility. *Personality and Social Psychology Bulletin*, 43, 793-813. doi: 10.1177/0146167217697695
17. Maki, A. \* & **Raimi, K. T.** (2017). Environmental peer persuasion: How moral exporting and belief superiority relate to efforts to influence others. *Journal of Environmental Psychology*, 49, 18–29. doi: 10.1016/j.jenvp.2016.11.005
18. **Raimi, K. T.**, Stern, P. C. & Maki, A. \* (2017). The promise and limitations of using analogies to improve decision-relevant understanding of climate change. *PLOS ONE*, 12, 1-20. doi: 10.1371/journal.pone.0171130
19. **Raimi, K. T.**, & Carrico, A. R. (2016). Understanding and beliefs about smart energy technology. *Energy Research & Social Science*, 12, 68-74. doi: 10.1016/j.erss.2015.12.018
20. Truelove, H. B., Yeung, K. L., Carrico, A. R., Gillis, A. J., & **Raimi, K. T.** (2016). From plastic bottle recycling to policy support: An experimental test of pro-environmental spillover. *Journal of Environmental Psychology*, 46, 55-66. doi: 10.1016/j.jenvp.2016.03.004
21. Leary, M. R., **Raimi, K. T.**, Jongman-Sereno, K. & Diebels, K. (2015). Distinguishing intrapsychic from interpersonal motives in psychological theory and research. *Perspectives on Psychological Science*, 10, 497–517. doi: 10.1177/1745691615583132

22. Stern, P. C. & **Raimi, K. T.** (2015). Simple mental models for informing climate choices. *Social Research: An International Quarterly*, 82, 583-608.
23. **Raimi, K. T.** & Leary, M. R. (2014). Belief superiority in the environmental domain: Attitude extremity and reactions to fracking. *Journal of Environmental Psychology*, 40, 76-85. doi: 10.1016/j.jenvp.2014.05.005
24. Truelove, H. B., Carrico, A. R., Weber, E., **Raimi, K. T.**, & Vandenberg, M. P. (2014). Positive and negative spillover of pro-environmental behavior: An integrative review and theoretical framework. *Global Environmental Change*, 29, 127–138. doi: 10.1016/j.gloenvcha.2014.09.004
25. **Toner, K.**, Gan, M.<sup>\*\*\*</sup>, & Leary, M. R. (2014). The impact of individual and group feedback on environmental attitudes and intentions. *Environment and Behavior*, 46, 24-45. doi: 10.1177/0013916512451902
26. Hopkin, C. R., Hoyle, R. H., & **Toner, K.** (2014). Intellectual humility and reactions to opinions about religious beliefs. *Journal of Psychology and Theology*, 42, 50-61. doi: 10.1177/009164711404200106
27. **Toner, K.**, Leary, M. R., Asher, M. W.<sup>\*\*\*</sup>, & Jongman-Sereno, K. P. (2013). Feeling superior is a bipartisan issue: Extremity (not direction) of political views predicts perceived belief superiority. *Psychological Science*, 24, 2454-2462. doi: 10.1177/0956797613494848  
– A pre-registered direct replication of this work replicated these effects: Harris, E. & Van Bavel, J. (in press). Preregistered Replication of “Feeling superior is a bipartisan issue: Extremity (not direction) of political views predicts perceived belief superiority.” *Psychological Science*.
28. Leary, M. R., **Toner, K.**, & Gan, M.<sup>\*\*\*</sup> (2011). Self, identity, and reactions to distal threats: The case of environmental behavior, *Psychological Studies*, 56, 159–166. doi: 10.1007/s12646-011-0060-7
29. Isaacowitz, D. M., **Toner, K.**, & Neupert, S.D. (2009). Use of gaze for real-time mood regulation: Effects of age and attentional functioning. *Psychology and Aging*, 24, 989-994. doi: 10.1037/a0017706
30. Isaacowitz, D. M., **Toner, K.**, Goren, D., & Wilson, H.R. (2008). Looking while unhappy: Mood congruent gaze in young adults, positive gaze in older adults. *Psychological Science*, 19, 848-853. doi: 10.1111/j.1467-9280.2008.02167.x

## LAW REVIEWS, COMMENTARIES, AND BOOK CHAPTERS

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1. **Raimi, K. T.** (2017). Energy saving behaviour: Negative spillover to policy. *Nature Climate Change*, 7, 473-474. doi: 10.1038/nclimate3317

2. **Raimi, K. T.** & Vandenberg, M. P. (2016). Using a legacy frame to deliver energy and environmental policies. In, R. J. Heffron & G. Little (Eds.), *Delivering energy law and policy in the EU and US: A multi-disciplinary reader* (pp. 29-32). Edinburgh, UK: Edinburgh University Press.
3. Leary, M. R. & **Toner, K.** (2015). Self-processes in the construction and maintenance of personality. In M. Mikulincer & P. R. Shaver, (Eds.), *APA handbook of personality and social psychology* (Vol. 4) (pp. 447-467). Washington, D.C.: American Psychological Association.
4. Vandenberg, M. P. & **Raimi, K. T.** (2015). Climate change: Leveraging legacy. *Ecology Law Quarterly*, 42, 139-170.
5. Vandenberg, M. P., **Raimi, K. T.**, & Gilligan, J. (2014). Energy and climate change: A climate prediction market. *UCLA Law Review*, 61, 1962-2017.
6. Leary, M. R., & **Toner, K.** (2013). Psychological theories of blushing. In W. Crozier & P. J. de Jong (Eds.), *The psychological significance of the blush* (pp. 63-76). New York: Cambridge University Press.
7. Leary, M. R. & **Toner, K.** (2012). Reducing egoistic biases in self-beliefs. In S. Vazire & T. D. Wilson (Eds.), *The handbook of self-knowledge* (pp. 413-438). New York: Guilford Publications.

## FUNDING

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- 2019-20 University of Michigan Global CO<sub>2</sub> Initiative. *Acceptability of products containing captured CO<sub>2</sub>: The role of trust, risk perceptions, and product framing*. PI (with PIs Campbell-Arvai, Hart, & Wolske). Funded: \$24,290.
- 2017-20 National Science Foundation. *Non-invasive personalized normative messaging intervention for the reduction of household energy consumption*. Co-PI (with PI Lee & Co-PI Hart). Funded: \$329,998.
- 2017-18 University of Michigan Energy Institute. Beyond Carbon Neutral Seed Grant. *Testing risk compensation effects of learning about carbon dioxide removal in a representative sample*. PI (with PIs Campbell-Arvai, Hart, & Wolske). Funded: \$20,000.
- 2017 National Science Foundation Subaward. *Rebound vs Gateway Effects of Pro-Environmental Behavior*. Subaward PI with PI Carrico. Subaward Funded: \$26,304.
- 2016 University of Michigan Energy Institute. Beyond Carbon Neutral Seed Grant. *The role of naturalness and tradeoffs in perceptions of carbon dioxide removal (CDR)*

- and climate change mitigation.* PI (with PIs Campbell-Arvai, Hart, & Wolske).  
Funded: \$20,000.
- 2016 University of Michigan Energy Institute. Beyond Carbon Neutral Seed Grant. *The influence of carbon dioxide reduction (CDR) technology information on support for climate change mitigation strategies.* PI (with PIs Campbell-Arvai, Hart, & Wolske).  
Funded: \$18,735.

## INVITED ROUNDTABLE WORKSHOPS

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- 2020 Measurement Workshop, Heterodox Academy, Washington, DC.
- 2019 SESYNC Pursuit: New scenarios and models for climate engineering, SESYNC, Annapolis, MD.

## PAPER AND POSTER PRESENTATIONS (PAST 5 YEARS)

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If listed as first author, I presented. Otherwise coauthor presented joint work.

### Invited Talks

- 2020 **Raimi, K. T.** *Panel Discussion on The Science of Climate Communication: How to Reach Conservatives and Moderates.* Midwest Climate Summit. (virtual). Washington University in St. Louis, St. Louis, MO.
- 2020 **Raimi, K. T.** *Panel Discussion on Behavioral Climate Policy.* Behavioral Climate Policy Conference. (virtual). Center for Creative Climate Communication and Behavior Change, University of Colorado Boulder, Boulder, CO.
- 2020 (rescheduled, COVID 19). **Raimi, K. T.** *Does talking about geoengineering crowd out support for climate policies?* 2020 Claremont Symposium on Applied Social Psychology: Climate Change, Claremont Graduate University, Claremont, CA.
- 2019 **Raimi, K. T.** *Does one green behavior turn into another? The state of the science on pro-environmental spillover.* 11<sup>th</sup> Triennial Invitational Choice Symposium, Cambridge, MD.
- 2019 **Raimi, K. T.** *Belief superiority: The psychology of intellectual arrogance.* Department of Psychology, Duke University, Durham, NC.
- 2019 **Raimi, K. T.** *Audience considerations in the behavioral wedge: Whose behavior is plastic?* BW+10 -- The Tenth Anniversary of the Behavioral Wedge Workshop, Nashville, TN.

- 2017 **Raimi, K. T.** *Thinking about climate change: Framing discussions for action.* Northwestern Climate Change Symposium, Evanston, IL.
- 2015 **Raimi, K. T.** *Using psychology to promote environmentally-friendly behavior.* Department of Psychology, University of North Carolina Asheville, Asheville, NC.

### Conference Talks

- 2019 Song, K., Anderson, K., Lee, S., **Raimi, K. T.**, & Hart, P. S. *Exploring the effect of data granularity on personalized normative messaging interventions for reducing household energy consumption.* ASCE International Conference on Computing in Civil Engineering, Atlanta, GA.
- 2018 Carrico, A. R., Maki, A., Truelove, H. B., **Raimi, K. T.** *Rebound or gateway effects? An investigation into pro-environmental spillover.* International Congress of Applied Psychology, Montreal, Canada.
- 2018 Song, K., Anderson, K., Lee, S., **Raimi, K. T.**, & Hart, P. S. *Behavioral reference group identification for non-invasive personalized normative messaging interventions.* Annual Behavior, Energy, & Climate Change Conference, Washington, D.C.
- 2018 **Raimi, K. T.** *Social factors and technology adoption: Generation Z and the Millennial generations.* Future Mobility Workshop: Economic and Social Impacts, Ann Arbor, MI. (Chaired symposium. Other speakers: Adam Waytz, Alexander Stimpson, Ipek Sener).
- 2018 **Raimi, K. T.** & Maki, A. *Who persuades others? Individual differences in peer influence across domains.* Annual convention of the Society for Personality and Social Psychology, Atlanta, GA. (Chaired symposium. Other speakers: Tanya Chartrand, Keven Joyal-Desmarais, Alex Maki).
- 2018 **Raimi, K. T.**, Wolske, K. S., Hart, P. S., & Campbell-Arvai, V. *Individual differences in (dis)comfort with altering the natural world: The Tampering with Nature (TWN) scale.* Sustainability Psychology Preconference at the annual meeting of the Society for Personality and Social Psychology, Atlanta, GA.
- 2018 **Raimi, K. T.**, Wolske, K. S., Hart, P. S., & Campbell-Arvai, V. *Individual differences in (dis)comfort with altering the natural world: The Tampering with Nature (TWN) scale.* Michigan University-wide Sustainability & Environment (MUSE) Conference, Ann Arbor, MI.
- 2017 Wolske, K. S., Hart, P. S., **Raimi, K. T.**, & Campbell-Arvai, V. *The role of naturalness and tradeoffs in perceptions of carbon dioxide removal (CDR) technologies.* Annual meeting of the Society for Risk Analysis, Arlington, VA.

- 2017 Campbell-Arvai, V., **Raimi, K. T.**, Wolske, K. S., & Hart, P. S. *Who is afraid of tampering with nature? Individual differences in (dis)comfort with altering the natural world.* Annual meeting of the Society for Risk Analysis, Arlington, VA.
- 2017 **Raimi, K. T.**, V. Campbell-Arvai, P. Sol Hart, K. Wolske, & A. Maki. *Do discussions of geoengineering undermine support for climate change mitigation?* Annual meeting of the Society for the Psychological Study of Social Issues, Albuquerque, NM.
- 2017 **Raimi, K.T.** *Spillover: Do successful behavioral interventions always mean net benefits?* Net Gains for Pro-Environmental Behavior: Rebound Effects and Gateway Effects workshop, Ann Arbor, MI. (Chaired symposium. Other speakers: Katherine Lacasse, Sharon Shewmake, Sharon Nolan, Alex Maki).
- 2017 **Raimi, K. T.** *Getting behaviors to stick.* Net Gains for Pro-Environmental Behavior: Rebound Effects and Gateway Effects workshop. Ann Arbor, MI.
- 2017 **Raimi, K. T.** *Reflections on sustainability in the social sciences.* Sustainability and Social Sciences Research Symposium, University of Michigan, Ann Arbor, MI.
- 2017 Dana, D., Maki, A., **Raimi, K. T.**, Vandenberg, M. P. *Is geoengineering a moral hazard? It depends how it's framed.* Research Roundtable on Global Climate Change Governance: Geoengineering. Northwestern Law School, Evanston, IL.
- 2017 Hart, P. S., Campbell-Arvai, V., **Raimi, K. T.**, & Wolske, K. S. *The moral hazard of carbon dioxide removal.* Annual meeting of the International Communication Association, San Diego, CA.
- 2016 Campbell-Arvai, V., Hart, P. S., **Raimi, K. T.**, & Wolske, K. S. *The influence of information about carbon dioxide reduction (CDR) technologies on support for climate change mitigation strategies: A test of risk salience and risk compensation hypotheses.* Annual meeting of the Society for Risk Analysis, San Diego, CA.
- 2016 **Raimi, K. T.**, Carrico, A. R., & Truelove, H. B. *Climate change spillover: When does one pro-climate behavior affect subsequent climate action?* Annual meeting of Society for Experimental Social Psychology, Santa Monica, CA.
- 2016 **Raimi, K. T.** *Social psychology for climate policy.* Annual convention of the American Psychological Association, Denver, CO. (Chaired symposium. Other speakers: Brittany Bloodhart, Amanda Carrico, Irina Feygina, Richard Larrick).
- 2015 **Raimi, K. T.** *The state of the science on demand-reduction programs.* The Clean Power Plan: Health, Energy Demand, and Economic Effects workshop, Vanderbilt University, Nashville, TN. (Chaired symposium. Other speakers: Jessica Wentz, Karen Palmer, Susan Mazur-Stommen, Paul Stern).



- 2015 **Raimi, K. T.** & Vandenberg, M. V. *A legacy of climate change: Can concerns about posthumous self-presentation motivate pro-environmental behavior?* Sustainability Psychology Preconference at the annual meeting of the Society for Personality and Social Psychology, Long Beach, CA.

### Internal Colloquia

- 2019 **Raimi, K. T.** *Communicating geoengineering: Public perceptions and moral hazards.* Department of Climate and Space Sciences and Engineering, University of Michigan.
- 2019 **Raimi, K. T.** *The psychology of climate change.* Climate Change and Health Symposium, University of Michigan.
- 2019 **Raimi, K. T.** *Communicating sustainability.* Faculty Panel, University of Michigan Sustainable Food Program, University of Michigan.
- 2018 **Raimi, K. T.** *Is belief superiority justified by superior knowledge?* Ford School Work-In-Progress Seminar, University of Michigan.
- 2016 **Raimi, K. T.,** Campbell-Arvai, V., Carrico, A., Hart, P. S. Maki, A., & Wolske, K. *Moral hazards in climate change: The effects of learning about technological solutions on support for mitigation.* Ford School STPP program, University of Michigan.
- 2016 Slovic, P. (2016, April). *Numbers and nerves: Confronting the arithmetic of compassion and the world's urgent problems.* Erb/SNRE Colloquium, University of Michigan. (Discussants: **Kaitlin T. Raimi**, Joe Arvai, Arun Agarwal, Sol Hart).
- 2015 **Raimi, K. T.** *Spillover of pro-environmental behaviors.* Decision Consortium, University of Michigan.
- 2015 **Raimi, K. T.** *Feeling superior about one's beliefs: Correlates and consequences of belief superiority.* Social Psychology area, Department of Psychology, University of Michigan.

### Poster Presentations

- 2020 **Raimi, K. T.,** Song, K., Hart, P. S., & Lee, S. *Testing lifestyle peers as an alternative to neighbors in energy-use social norms interventions.* Behavior, Energy and Climate Change Conference, Washington, DC (virtual).
- 2017 **Raimi, K. T.,** Leary, M. R., Jongman-Sereno, K. P., & Hall, M. *The perceived superiority of extreme beliefs: The nature and implications of political belief superiority.* Annual meeting of the Society for Personality and Social Psychology, San Antonio, TX.

- 2017 Maki, A., & **Raimi, K. T.** *Environmental peer persuasion: How moral exporting and belief superiority relate to efforts to influence others.* Annual meeting of the Society for Personality and Social Psychology, San Antonio, TX.
- 2016 **Raimi, K. T.**, Jongman-Sereno, K., & Leary, M. R. *General belief superiority: Correlates, motivations, and interpersonal consequences.* Annual meeting of the Society for Personality and Social Psychology, San Diego, CA.
- 2015 **Raimi, K. T.** & Vandenbergh, M. V. *A legacy of climate change: Can concerns about posthumous self-presentation motivate pro-environmental behavior?* Annual meeting of the Society for Personality and Social Psychology, Long Beach, CA.

### SELECTED POPULAR PRESS COVERAGE

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- 2020 Michigan Minds Podcast. *Exploring belief superiority around climate change and environmental behaviors.* <https://podcasts.apple.com/us/podcast/exploring-belief-superiority-around-climate-change/id1439117046?i=1000501602229>
- 2020 Capital Gazette. *Scott Smith: Elections can bring out the best and the worst in us!* <https://www.capitalgazette.com/lifestyles/ac-cn-column-scott-smith-20201104-20201103-3uvqe7z7lrf43ku56fmpwrgkxy-story.html>
- 2020 Michigan Daily. *Let's talk: why we need to have hard conversations.* <https://www.michigandaily.com/section/statement/let%E2%80%99s-talk-why-we-need-have-hard-conversations>
- 2020 Society for Behavioral Medicine Twitter Chat. *Climate Change and Health.* <https://twitter.com/BehavioralMed/status/1286692621784670211>
- 2020 American Psychological Association Monitor. *A global focus on climate change.* <https://www.apa.org/monitor/2020/03/career-climate-change>
- 2019 Nature Sustainability. *How can people save the planet?* <https://www.nature.com/articles/s41893-019-0273-7>
- 2018 Foreign Policy. *The hazard of environmental morality.* <https://foreignpolicy.com/2018/12/24/the-hazard-of-environmental-morality/>
- 2018 Capital Gazette. *Scott Smith: Elections bring out a plethora of psychological distortions* <https://www.capitalgazette.com/lifestyle/health/ac-cm-smith-1107-story.html>
- 2018 Vox Magazine. *Straws are just one drop in a very polluted ocean.* [https://www.voxmagazine.com/news/science/straws-plastic-waste-add-to-ocean-pollution/article\\_af06156a-d641-11e8-bbf8-d77387dbea9e.html](https://www.voxmagazine.com/news/science/straws-plastic-waste-add-to-ocean-pollution/article_af06156a-d641-11e8-bbf8-d77387dbea9e.html)

- 2018 Daily Mail. *Annoying 'know-it-alls' who are convinced they are always right really ARE less informed about the world than their peers, confirm scientists.*  
<http://www.dailymail.co.uk/sciencetech/article-5791159/Annoying-know-alls-convinced-right-really-informed.html>
- 2018 The British Psychological Society Research Digest Blog. *People who think their opinions are superior to others are most prone to overestimating their relevant knowledge and ignoring chances to learn more.*  
<https://digest.bps.org.uk/2018/05/31/people-who-think-their-opinions-are-superior-to-others-are-most-prone-to-overestimating-their-relevant-knowledge-and-ignoring-chances-to-learn-more/>
- 2018 Business Standard. *Smug know-it-all people overestimate their knowledge.*  
[http://www.business-standard.com/article/news-ians/smug-know-it-all-people-overestimate-their-knowledge-118041300376\\_1.html](http://www.business-standard.com/article/news-ians/smug-know-it-all-people-overestimate-their-knowledge-118041300376_1.html)
- 2018 Scientific American. *Federal government's silence on climate could stymie disaster planning.*  
<https://www.scientificamerican.com/article/federal-governments-silence-on-climate-could-stymie-disaster-planning/>
- 2017 Spectrum News. *Capital Tonight Interview: The Psychology of political beliefs*  
<http://www.twcnews.com/nc/triangle-sandhills/capital-tonight-interviews/2017/07/17/capital-tonight-interview--the-psychology-of-political-beliefs.html>
- 2017 Psychology Today. *Belief superiority and political discord.*  
<https://www.psychologytoday.com/blog/toward-less-egoic-world/201706/belief-superiority-and-political-discord>
- 2017 Psychology Today. *Intellectual humility augments nonpartisan open-mindedness.*  
<https://www.psychologytoday.com/blog/the-athletes-way/201703/intellectual-humility-augments-nonpartisan-open-mindedness>
- 2017 The Conversation. *Communicating climate change: Focus on the framing, not just the facts.*  
<https://theconversation.com/communicating-climate-change-focus-on-the-framing-not-just-the-facts-73028>
- 2017 Reddit Ask Me Anything (AMA) Event. *PLOS Science Wednesday. March 22<sup>nd</sup>, 2017.*  
[https://www.reddit.com/r/science/comments/60udlh/plos\\_science\\_wednesday\\_were\\_kaitl\\_in\\_raimi\\_paul/](https://www.reddit.com/r/science/comments/60udlh/plos_science_wednesday_were_kaitl_in_raimi_paul/)
- 2016 Washington Post. *The strange thing that happened when Democrats and Republicans were prompted to recycle.*  
<https://www.washingtonpost.com/news/energy-environment/wp/2016/04/04/democrats-and-republicans-were-prompted-to-recycle-youll-be-surprised-what-happened-next/>

- 2014 Detroit Free Press. *Republicans aren't the only ones on the attack.*  
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- 2013 Politico. **Toner, K.** & Leary, M. R. *Superiority complex.*  
<http://www.politico.com/magazine/story/2013/12/extreme-politicians-where-are-moderates-100784.html>
- 2013 Time. *Science asks: Who's more pig-headed, Dems or Republicans?*  
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- 2013 CNN. *Debt ceiling debate: Preaching to the choir*  
[http://www.cnn.com/2013/10/07/politics/debt-ceiling-debate/index.html?eref=rss\\_topstories](http://www.cnn.com/2013/10/07/politics/debt-ceiling-debate/index.html?eref=rss_topstories)
- 2013 Washington Post, She the People blog. *'Belief superiority': A reason for the political impasse?*  
<http://www.washingtonpost.com/blogs/she-the-people/wp/2013/10/08/belief-superiority-a-reason-for-the-political-impasse/>
- 2013 Huffington Post. *So damn superior: Parsing partisan politics.*  
[http://www.huffingtonpost.com/wray-herbert/so-damn-superior-parsing\\_b\\_3442313.html](http://www.huffingtonpost.com/wray-herbert/so-damn-superior-parsing_b_3442313.html)
- 2013 Discovery News. *Washington standoff: Why it's stuck.*  
<http://news.discovery.com/human/psychology/washington-standoff-why-its-stuck-131009.htm>
- 2013 Air Talk. KPCC Southern California Public Radio (NPR Affiliate). *New psychology research finds extreme ideologues feel superior in political beliefs.*  
<http://www.scpr.org/programs/airtalk/2013/10/09/34095/new-psychology-research-finds-extreme-ideologues-f/>

## RESEARCH POSITIONS

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2009	Research Assistant, Program in Education, DUKE UNIVERSITY
2006-2008	Lab Manager, Department of Psychology, BRANDEIS UNIVERSITY
2006	Research Assistant, Department of Psychology, TUFTS UNIVERSITY
2004	Research Assistant, Department of Psychology, TUFTS UNIVERSITY

## TEACHING AND ADVISING

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### Instructor

#### UNIVERSITY OF MICHIGAN

- |           |   |
|-----------|---|
| 2020      | Strategic Public Policy Consulting<br>PubPol 578 (Fall 2020)  |
| 2019      | Domestic Policy Module<br>Public Policy and International Affairs Program (PIA) (Summer 2019)                               |
| 2017-2020 | Working in Diverse Organizations<br>PubPol 587 (Winter 2017, Winter 2018, Winter 2020)                                      |
| 2017-2018 | Survey Design for Organizations<br>PubPol 587 (Winter 2017, Winter 2018)  |
| 2016-2021 | Psychology of Climate Change<br>PubPol 475/750 Cross Listed ENVIRON 462 (Fall 2016, Fall 2017, Winter 2021)                 |
| 2016-2020 | Irrational Actors: Psychological Approaches to Decision-Making<br>PubPol 495 (Fall 2016, Fall 2017, Winter 2020, Fall 2020) |
| 2016      | Environmental Psychology for Public Policy<br>PubPol 750 (Winter 2016)<br>PubPol 495 (Winter 2016)                          |

#### VANDERBILT UNIVERSITY

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| 2015 | Psychology of Environmental Behavior<br>Soc 99 (Spring 2015) |
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#### DUKE UNIVERSITY

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| 2014-2015 | Team Mentor, The University as a Laboratory for Smart Grid Data Analytics<br>Academic Year 2014-2015 |
| 2012      | Social Psychology<br>Summer 2012   |

### Guest Lecturer

#### UNIVERSITY OF MICHIGAN

2020	Outplacement (Psychology)
2019	Perspectives with Professors Seminar (Graham)
2019	Policy Research Seminar (PubPol)
2018-2019	Erb Institute Sustainability Academy/Dow Chemical Earth Week Webinar Consumer Perceptions and Behavior (Winter 2018, Winter 2019)
2018	Osher Lifelong Learning Institute Behavioral and Social Science: Real World Applications, Winter 2018
2017	Policy Research Seminar (PubPol)
2017	Act on Climate (SEAS)
2017	Oil and Gas Policy (PubPol)
2017	Politics, Political Institutions, and Public Policy (PubPol)
2017	Energy Systems and Policy (ESENG)
2017	Science and Practice for Social Change (SEAS)

#### VANDERBILT UNIVERSITY

2015	Law and Business of Climate Change (Law)
2015	Sustainable Development (Law)

#### DUKE UNIVERSITY

2011	Psychology and Neuroscience First Year Seminar (Psych)
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#### OTHER

2020	Social Psychology, TUFTS UNIVERSITY
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### Post-doctoral, Dissertation, and Master's Committees

2022 (expected)	Yuyan Han, Ph.D., Psychology, UNIVERSITY OF MICHIGAN
2022 (expected)	Alexandra Segrè Cohen, Ph.D., SEAS, UNIVERSITY OF MICHIGAN
2020	Jennifer Carman, Ph.D., SEAS, UNIVERSITY OF MICHIGAN
2019	Sara Goto Gray, Ph.D., SEAS, UNIVERSITY OF MICHIGAN
2018	Alexander Maki, Post-doc, VIEE, VANDERBILT UNIVERSITY
2018	Michael Hall, Ph.D., Psychology, UNIVERSITY OF MICHIGAN
2018	Kaitlyn Teppert, Master's practicum, SEAS, UNIVERSITY OF MICHIGAN

### Undergraduate Students Advised

2016	Roland Davidson, Research Assistant, FSPP, UNIVERSITY OF MICHIGAN
2010-2012	Ujjayini Bose, Independent Study/Honors Thesis, DUKE UNIVERSITY
2009-2010	Muping Gan, Honors Thesis, DUKE UNIVERSITY
2009-2010	Kelly Jones, Honors Thesis, DUKE UNIVERSITY

## CONSULTING EXPERIENCE

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2017-2018 NATIONAL WILDLIFE FEDERATION  
 2013-2014 EDGE Project, TENNESSEE DEPARTMENT OF ENVIRONMENT AND CONSERVATION  
 2012-2013 PSA Behavior Change Study, KEEP AMERICA BEAUTIFUL  
 2010-2012 Office of Sustainability, DUKE UNIVERSITY

## UNIVERSITY AND PROFESSIONAL SERVICE

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### UNIVERSITY OF MICHIGAN

2018-2021 Faculty Search Committee, Ford School  
 2017-2018 Master's Program Committee, Ford School  
 2016-2018 Dow Fellowship Review Committee, Ford School  
 2016-2017 Faculty Search Committee, Ford School  
 2016-2017 Chair, Net Gains for Pro-Environmental Behavior: Rebound Effects and Gateway Effects Workshop  
 2015-2017 Advisory Committee, Sustainability & Social Science Research Symposium  
 2015-2016 Undergraduate Program Committee, Ford School

### VANDERBILT UNIVERSITY

2015 The Clean Power Plan Workshop Committee

### DUKE UNIVERSITY

2012-2013 Psychology and Neuroscience Colloquium Committee  
 2010-2011 Social Psychology Brownbag Coordinator  
 2009-2010 Psychology and Neuroscience Colloquium Committee  
 2010 Social Psychology Interview Weekend Coordinator

### TUFTS UNIVERSITY

2013-2015 Interviewer, Tufts Alumni Admissions Program (TAAP)

### FIELD

2020-present Virtual Environmental Psychology Conference, SOCIETY FOR PERSONALITY AND SOCIAL PSYCHOLOGY  
 2011-present Sustainability Preconference, SOCIETY FOR PERSONALITY AND SOCIAL PSYCHOLOGY  
     Past Chair, 2020-present  
     Chair, 2019-2020

Committee Member, 2011-2013, 2015, 2019  
Advisory Board, 2016-present

2012-present Ad Hoc Reviewer: *American Chemical Society – Books; American Psychologist; Analyses of Social Issues and Public Policy; Basic and Applied Social Psychology; Climatic Change; Climate Policy; Current Directions in Psychological Science; Energy Policy; Energy Research and Social Science; Environment and Behavior; Environmental Communication; Environmental Sociology; Ethics, Policy & Environment; Frontiers in Ecology and the Environment; Global Environmental Change; Group Processes & Intergroup Relations; Interface Focus; Journal of Environmental Psychology; Journal of Experimental Social Psychology; Journal of Personality and Social Psychology; Making Shift Happen (Book); Michigan Journal of Sustainability; Nature; Nature Climate Change; Nature Energy; Organization & Environment; Perspectives on Psychological Science; PLOS Biology; PLOS ONE; Psychological Science; Risk Analysis; Scientific Reports; Self and Identity; Sloan Foundation; Social Psychological and Personality Science*

## **PROFESSIONAL MEMBERSHIPS**

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American Psychological Association

Division 9: Society for the Psychological Study of Social Issues

Division 34: Society for Environmental, Population, and Conservation Psychology

Association for Psychological Science

International Association of Applied Psychology

Division 4: Environmental Psychology

Division 11: Political Psychology

Society for Personality and Social Psychology

Social Psychology Network

Society of Southeastern Social Psychologists (2010-2015)

Society for the Psychological Study of Social Issues

Psi Chi