

KAITLIN TONER RAIMI

Curriculum Vitae

Gerald R. Ford School of Public Policy
University of Michigan
4208 Weill Hall, 735 S. State Street
Ann Arbor, MI 48109-3091

Phone: (734)615-6944
Email: kraimi@umich.edu
Twitter: [@KaitlinRaimi](https://twitter.com/KaitlinRaimi)
<http://fordschool.umich.edu/faculty/kaitlin-raimi>

ACADEMIC APPOINTMENTS

UNIVERSITY OF MICHIGAN

Associate Professor, Gerald R. Ford School of Public Policy, 2021-present
Assistant Professor, Gerald R. Ford School of Public Policy, 2015-2021
Adjunct Associate Professor, Department of Psychology, 2021-present
Adjunct Assistant Professor, Department of Psychology, 2016-2021
Faculty Associate, Research Center for Group Dynamics, Institute for Social Research, 2016-present
Faculty Affiliate, Energy Institute, 2015-2020
Faculty Affiliate, Center for Local, State, and Urban Policy, 2016-present
Faculty Affiliate, Science, Technology, and Public Policy Program, 2016-present

VANDERBILT UNIVERSITY

Postdoctoral Fellow, Vanderbilt Institute for Energy and Environment / Climate Change Research Network, 2013-2015

EDUCATION

2013 PH.D. IN SOCIAL PSYCHOLOGY, DUKE UNIVERSITY
2010 M.A. IN SOCIAL PSYCHOLOGY, DUKE UNIVERSITY
2006 B.A. IN PSYCHOLOGY, *SUMMA CUM LAUDE*, TUFTS UNIVERSITY

FELLOWSHIPS, HONORS, AND AWARDS

2020-present Ford School Teaching Honor Roll, UNIVERSITY OF MICHIGAN
2016-2018 Ford School Teaching Honor Roll, UNIVERSITY OF MICHIGAN
2013 Graduate Student Research Award, APA DIVISION 34
2012-2013 Program for Advanced Research in the Social Sciences Fellowship, DUKE UNIVERSITY
2010 Precourt Energy Efficiency Center Student Fellowship, BECC CONFERENCE
2009-2012 Graduate Research Fellowship, NATIONAL SCIENCE FOUNDATION
2006 Phi Beta Kappa, TUFTS UNIVERSITY
2006 Priscilla Dunne Prize Scholarship for promise in psychology, TUFTS UNIVERSITY

PEER-REVIEWED PUBLICATIONS

^ authors contributed equally, *post-doc advisee, ** graduate student advisee, *** undergraduate student advisee

1. **Raimi, K. T.** (in press). How to encourage pro-environmental behaviors without crowding out public support for climate policies. *Behavioral Science and Policy*.
2. Lyons, B. A., Farhart, C. E.^, Hall, M. P.^**, Kotcher, J.^, Levendusky, M.^, Miller, J. M.^, Nyhan, B.^, **Raimi, K. T.**^, Reifler, J.^, Saunders, K. L.^, Skytte, R.^ & Zhao, X.^ (in press). Self-affirmation and identity-driven political behavior: An oversold solution? *Journal of Experimental Political Science*. doi:10.1017/XPS.2020.46
3. Jebari, J, Taiwo, O. O., Andrews, T. M., Aquila, V., Beckage, B., Belaia, M., Clifford, M., Fuhrman, J., Keller, D. P., Mach, K. J., Morrow, D. R., **Raimi K. T.**, Visioni, D., Nicholson, S., & Trisos, C. H. (2021). From moral hazard to risk-response feedback. *Climate Risk Management*, 33, 100324. doi: 10.1016/j.crm.2021.100324
4. **Raimi, K. T.** (2021). Public perceptions of geoengineering. *Current Opinion in Psychology*, 42, 66-70. doi: 10.1016/j.copsyc.2021.03.012
5. Gillis, A., Vandenbergh, M. V., **Raimi, K. T.**, Maki, A. *, & Wallston, K. (2021). Convincing conservatives: Private sector action can bolster support for climate change mitigation in the United States. *Energy Research & Social Science*, 73, 101947. doi: 10.1016/j.erss.2021.101947
6. Brough, A. R., Donnelly, G. E.^, Griskevicius, V.^, Markowitz, E. M.^, **Raimi, K. T.**^, Reeck, C.^, Trudel, R.^, Waldman, K. B.^, Winterich, K. P.^, & Wolske, K. S.^ (2020). Understanding how sustainable initiatives fail: A framework to aid design of effective interventions. *Social Marketing Quarterly*, 26, 309-324. doi: 10.1177/1524500420970129
7. Drummond, C., Gray, S. G.^**, **Raimi, K. T.**, Wilson, R., & Árvai, J. (2020). Public perceptions of federal science advisory boards depend on their composition. *Proceedings of the National Academy of Sciences of the United States of America*, 117, 22668-22670. doi: 10.1073/pnas.2012571117
8. Árvai, J., Gray, S. G.^**, **Raimi, K. T.**, Wilson, R., & Drummond, C. (2020). Industry-dominated science advisory boards are perceived to be legitimate...but only if they recommend more stringent health and environmental policies. *Risk Analysis*, 40, 2329-2339. doi: 10.1111/risa.13540
9. Song, K., Anderson, K., Lee, S., **Raimi, K. T.**, Hart, P. S. (2020). Non-invasive behavioral reference group categorization considering temporal granularity and aggregation level of energy use data. *Energies*, 13, 3678. doi: 10.3390/en13143678
10. **Raimi, K. T.** & Jongman-Sereno, K. P. (2020). General belief superiority (GBS): Personality, motivation, and interpersonal relations. *Self and Identity*, 19, 546-571. doi: 10.1080/15298868.2019.1640785

11. **Raimi, K. T.**, Wolske, K. W.[^], Hart, P. S.[^] & Campbell-Arvai, V.[^] (2020). The Aversion to Tampering with Nature Scale (ATN): Individual differences in (dis)comfort with altering the natural world. *Risk Analysis*, *40*, 638-656. doi: 10.1111/risa.13414
12. **Raimi, K. T.**, Maki, A.* , Dana, D., & Vandenbergh, M. P. (2019). Framing of geoengineering affects support for climate change mitigation. *Environmental Communication*, *13*, 300-319. doi: 10.1080/17524032.2019.1575258
13. Gray, S. G.** , **Raimi, K. T.**, Wilson, R. S., & Arvai, J. (2019). Will Millennials save the world? The effect of age and generational differences on environmental concern. *Journal of Environmental Management*, *242*, 394-402. doi: 10.1016/j.jenvman.2019.04.071
14. Maki, A.* , Carrico, A. R.[^], **Raimi, K. T.**[^], Truelove, H. B.[^], Aruajo, B., & Yeung, K. L. (2019). Meta-analysis of pro-environmental behaviour spillover. *Nature Sustainability*, *2*, 307-315. doi: 10.1038/s41893-019-0263-9
15. Wolske, K. S., **Raimi, K. T.**[^], Campbell-Arvai, V.[^], & Hart, P. S.[^] (2019). Public support for carbon dioxide removal strategies: The role of tampering with nature perceptions. *Climatic Change*, *152*, 345-361. doi: 10.1007/s10584-019-02375-z
16. Carrico, A. R., **Raimi, K. T.**, Truelove, H. B., & Eby, B. (2018). Putting your money where your mouth is: An experimental test of pro-environmental spillover from reducing meat consumption to monetary donations. *Environment and Behavior*, *50*, 723-748. doi: 10.1177/0013916517713067
17. Hall, M. P.** & **Raimi, K. T.** (2018). Is belief superiority justified by superior knowledge? *Journal of Experimental Social Psychology*, *76*, 290-306. doi: 10.1016/j.jesp.2018.03.001
18. Campbell-Arvai, V.[^], Hart, P. S.[^], **Raimi, K. T.**[^], & Wolske, K. S.[^] (2017). The influence of learning about carbon dioxide removal (CDR) on support for mitigation policies. *Climatic Change*, *143*, 321-336. doi: 10.1007/s10584-017-2005-1
19. Leary, M. R., Diebels, K. J., Davisson, E. K., Jongman-Sereno, K. P., Isherwood, J. C., **Raimi, K. T.**, Deffler, S. A., & Hoyle, R. H. (2017). Cognitive and interpersonal features of intellectual humility. *Personality and Social Psychology Bulletin*, *43*, 793-813. doi: 10.1177/0146167217697695
20. Maki, A.* & **Raimi, K. T.** (2017). Environmental peer persuasion: How moral exporting and belief superiority relate to efforts to influence others. *Journal of Environmental Psychology*, *49*, 18–29. doi: 10.1016/j.jenvp.2016.11.005
21. **Raimi, K. T.**, Stern, P. C. & Maki, A.* (2017). The promise and limitations of using analogies to improve decision-relevant understanding of climate change. *PLOS ONE*, *12*, 1-20. doi: 10.1371/journal.pone.0171130

22. **Raimi, K. T.,** & Carrico, A. R. (2016). Understanding and beliefs about smart energy technology. *Energy Research & Social Science, 12*, 68-74. doi: 10.1016/j.erss.2015.12.018
23. Truelove, H. B., Yeung, K. L., Carrico, A. R., Gillis, A. J., & **Raimi, K. T.** (2016). From plastic bottle recycling to policy support: An experimental test of pro-environmental spillover. *Journal of Environmental Psychology, 46*, 55-66. doi: 10.1016/j.jenvp.2016.03.004
24. Leary, M. R., **Raimi, K. T.,** Jongman-Sereno, K. & Diebels, K. (2015). Distinguishing intrapsychic from interpersonal motives in psychological theory and research. *Perspectives on Psychological Science, 10*, 497–517. doi: 10.1177/1745691615583132
25. Stern, P. C. & **Raimi, K. T.** (2015). Simple mental models for informing climate choices. *Social Research: An International Quarterly, 82*, 583-608.
26. **Raimi, K. T.** & Leary, M. R. (2014). Belief superiority in the environmental domain: Attitude extremity and reactions to fracking. *Journal of Environmental Psychology, 40*, 76-85. doi: 10.1016/j.jenvp.2014.05.005
27. Truelove, H. B., Carrico, A. R., Weber, E., **Raimi, K. T.,** & Vandenberg, M. P. (2014). Positive and negative spillover of pro-environmental behavior: An integrative review and theoretical framework. *Global Environmental Change, 29*, 127–138. doi: 10.1016/j.gloenvcha.2014.09.004
28. **Toner, K.,** Gan, M.^{***}, & Leary, M. R. (2014). The impact of individual and group feedback on environmental attitudes and intentions. *Environment and Behavior, 46*, 24-45. doi: 10.1177/0013916512451902
29. Hopkin, C. R., Hoyle, R. H., & **Toner, K.** (2014). Intellectual humility and reactions to opinions about religious beliefs. *Journal of Psychology and Theology, 42*, 50-61. doi: 10.1177/009164711404200106
30. **Toner, K.,** Leary, M. R., Asher, M. W.^{***}, & Jongman-Sereno, K. P. (2013). Feeling superior is a bipartisan issue: Extremity (not direction) of political views predicts perceived belief superiority. *Psychological Science, 24*, 2454-2462. doi: 10.1177/0956797613494848
– A pre-registered direct replication of this work replicated these effects: Harris, E. & Van Bavel, J. (in press). Preregistered Replication of “Feeling superior is a bipartisan issue: Extremity (not direction) of political views predicts perceived belief superiority.” *Psychological Science*.
31. Leary, M. R., **Toner, K.,** & Gan, M.^{***} (2011). Self, identity, and reactions to distal threats: The case of environmental behavior, *Psychological Studies, 56*, 159–166. doi: 10.1007/s12646-011-0060-7

32. Isaacowitz, D. M., **Toner, K.**, & Neupert, S.D. (2009). Use of gaze for real-time mood regulation: Effects of age and attentional functioning. *Psychology and Aging, 24*, 989-994. doi: 10.1037/a0017706
33. Isaacowitz, D. M., **Toner, K.**, Goren, D., & Wilson, H.R. (2008). Looking while unhappy: Mood congruent gaze in young adults, positive gaze in older adults. *Psychological Science, 19*, 848-853. doi: 10.1111/j.1467-9280.2008.02167.x

LAW REVIEWS, COMMENTARIES, AND BOOK CHAPTERS

1. **Raimi, K. T.** (2017). Energy saving behaviour: Negative spillover to policy. *Nature Climate Change, 7*, 473-474. doi: 10.1038/nclimate3317
2. **Raimi, K. T.** & Vandenberg, M. P. (2016). Using a legacy frame to deliver energy and environmental policies. In R. J. Heffron & G. Little (Eds.), *Delivering energy law and policy in the EU and US: A multi-disciplinary reader* (pp. 29-32). Edinburgh, UK: Edinburgh University Press.
3. Leary, M. R. & **Toner, K.** (2015). Self-processes in the construction and maintenance of personality. In M. Mikulincer & P. R. Shaver, (Eds.), *APA handbook of personality and social psychology* (Vol. 4) (pp. 447-467). Washington, D.C.: American Psychological Association.
4. Vandenberg, M. P. & **Raimi, K. T.** (2015). Climate change: Leveraging legacy. *Ecology Law Quarterly, 42*, 139-170.
5. Vandenberg, M. P., **Raimi, K. T.**, & Gilligan, J. (2014). Energy and climate change: A climate prediction market. *UCLA Law Review, 61*, 1962-2017.
6. Leary, M. R., & **Toner, K.** (2013). Psychological theories of blushing. In W. Crozier & P. J. de Jong (Eds.), *The psychological significance of the blush* (pp. 63-76). New York: Cambridge University Press.
7. Leary, M. R. & **Toner, K.** (2012). Reducing egoistic biases in self-beliefs. In S. Vazire & T. D. Wilson (Eds.), *The handbook of self-knowledge* (pp. 413-438). New York: Guilford Publications.

FUNDING

- 2021-23 University of Michigan Carbon Neutrality Acceleration Program (CNAP). *The promise and risks of framing climate change as a migration issue*. PI (with co-PI Cunningham). Funded: \$136,427.

- 2019-20 University of Michigan Global CO₂ Initiative. *Acceptability of products containing captured CO₂: The role of trust, risk perceptions, and product framing*. PI (with PIs Campbell-Arvai, Hart, & Wolske). Funded: \$24,290.
- 2017-20 National Science Foundation. *Non-invasive personalized normative messaging intervention for the reduction of household energy consumption*. Co-PI (with PI Lee & Co-PI Hart). Funded: \$329,998.
- 2017-18 University of Michigan Energy Institute. Beyond Carbon Neutral Seed Grant. *Testing risk compensation effects of learning about carbon dioxide removal in a representative sample*. PI (with PIs Campbell-Arvai, Hart, & Wolske). Funded: \$20,000.
- 2017 National Science Foundation Subaward. *Rebound vs Gateway Effects of Pro-Environmental Behavior*. Subaward PI with PI Carrico. Subaward Funded: \$26,304.
- 2016 University of Michigan Energy Institute. Beyond Carbon Neutral Seed Grant. *The role of naturalness and tradeoffs in perceptions of carbon dioxide removal (CDR) and climate change mitigation*. PI (with PIs Campbell-Arvai, Hart, & Wolske). Funded: \$20,000.
- 2016 University of Michigan Energy Institute. Beyond Carbon Neutral Seed Grant. *The influence of carbon dioxide reduction (CDR) technology information on support for climate change mitigation strategies*. PI (with PIs Campbell-Arvai, Hart, & Wolske). Funded: \$18,735.

INVITED ROUNDTABLE WORKSHOPS

- 2020 Measurement Workshop, Heterodox Academy, Washington, DC.
- 2019 SESYNC Pursuit: New scenarios and models for climate engineering, SESYNC, Annapolis, MD.

PAPER AND POSTER PRESENTATIONS

If listed as first author, I presented. Otherwise coauthor presented joint work.

Invited Talks

- 2021 **Raimi, K. T.** *Panel Discussion on Public Perceptions of Carbon Dioxide Removal*. (virtual). Institute for Carbon Removal Law & Policy. American University, Washington, DC.

- 2020 **Raimi, K. T.** *Panel Discussion on The Science of Climate Communication: How to Reach Conservatives and Moderates.* Midwest Climate Summit. (virtual). Washington University in St. Louis, St. Louis, MO.
- 2020 **Raimi, K. T.** *Panel Discussion on Behavioral Climate Policy.* Behavioral Climate Policy Conference. (virtual). Center for Creative Climate Communication and Behavior Change, University of Colorado Boulder, Boulder, CO.
- 2020 (rescheduled, COVID 19). **Raimi, K. T.** *Does talking about geoengineering crowd out support for climate policies?* 2020 Claremont Symposium on Applied Social Psychology: Climate Change, Claremont Graduate University, Claremont, CA.
- 2019 **Raimi, K. T.** *Does one green behavior turn into another? The state of the science on pro-environmental spillover.* 11th Triennial Invitational Choice Symposium, Cambridge, MD.
- 2019 **Raimi, K. T.** *Belief superiority: The psychology of intellectual arrogance.* Department of Psychology, Duke University, Durham, NC.
- 2019 **Raimi, K. T.** *Audience considerations in the behavioral wedge: Whose behavior is plastic? BW+10 -- The Tenth Anniversary of the Behavioral Wedge Workshop,* Nashville, TN.
- 2017 **Raimi, K. T.** *Thinking about climate change: Framing discussions for action.* Northwestern Climate Change Symposium, Evanston, IL.
- 2015 **Raimi, K. T.** *Using psychology to promote environmentally-friendly behavior.* Department of Psychology, University of North Carolina Asheville, Asheville, NC.
- 2014 **Raimi, K. T.** *Motivated reasoning about policy: Belief superiority and reactions to political and environmental issues.* Gerald Ford School of Public Policy, University of Michigan, Ann Arbor, MI.

Conference Talks

- 2021 Carrico, A. R., & **Raimi, K. T.** *What factors drive environmental behavior spillover? A meta-analytic examination of the experimental literature.* Bi-annual meeting of International Conference on Environmental Psychology, Siracusa, Italy.
- 2021 Hart, P. S., Campbell-Arvai, V., **Raimi, K. T.**, & Wolske, K. S. *Moral hazard or not? The effects of learning about carbon dioxide removal (CDR) on mitigation support.* Annual meeting of Association for Education in Journalism and Mass Communication. (virtual).

- 2021 Gillis, A., Geiger, N., Cunningham, J. L., **Raimi, K. T.**, & Sarge, M. *The risks of communicating about climate migration*. Annual convention of the Society for Personality and Social Psychology. (virtual).
- 2020 **Raimi, K. T.**, Song, K., Hart, P. S., & Lee, S. Testing lifestyle peers as an alternative to neighbors in energy-used social norms interventions. Annual Behavior, Energy, & Climate Change Conference. (virtual).
- 2019 Song, K., Anderson, K., Lee, S., **Raimi, K. T.**, & Hart, P. S. *Exploring the effect of data granularity on personalized normative messaging interventions for reducing household energy consumption*. ASCE International Conference on Computing in Civil Engineering, Atlanta, GA.
- 2018 Carrico, A. R., Maki, A., Truelove, H. B., **Raimi, K. T.** *Rebound or gateway effects? An investigation into pro-environmental spillover*. International Congress of Applied Psychology, Montreal, Canada.
- 2018 Song, K., Anderson, K., Lee, S., **Raimi, K. T.**, & Hart, P. S. *Behavioral reference group identification for non-invasive personalized normative messaging interventions*. Annual Behavior, Energy, & Climate Change Conference, Washington, D.C.
- 2018 **Raimi, K. T.** *Social factors and technology adoption: Generation Z and the Millennial generations*. Future Mobility Workshop: Economic and Social Impacts, Ann Arbor, MI. (Chaired symposium. Other speakers: Adam Waytz, Alexander Stimpson, Ipek Sener).
- 2018 **Raimi, K. T.** & Maki, A. *Who persuades others? Individual differences in peer influence across domains*. Annual convention of the Society for Personality and Social Psychology, Atlanta, GA. (Chaired symposium. Other speakers: Tanya Chartrand, Keven Joyal-Desmarais, Alex Maki).
- 2018 **Raimi, K. T.**, Wolske, K. S., Hart, P. S., & Campbell-Arvai, V. *Individual differences in (dis)comfort with altering the natural world: The Tampering with Nature (TWN) scale*. Sustainability Psychology Preconference at the annual meeting of the Society for Personality and Social Psychology, Atlanta, GA.
- 2018 **Raimi, K. T.**, Wolske, K. S., Hart, P. S., & Campbell-Arvai, V. *Individual differences in (dis)comfort with altering the natural world: The Tampering with Nature (TWN) scale*. Michigan University-wide Sustainability & Environment (MUSE) Conference, Ann Arbor, MI.
- 2017 Wolske, K. S., Hart, P. S., **Raimi, K. T.**, & Campbell-Arvai, V. *The role of naturalness and tradeoffs in perceptions of carbon dioxide removal (CDR) technologies*. Annual meeting of the Society for Risk Analysis, Arlington, VA.

- 2017 Campbell-Arvai, V., **Raimi, K. T.**, Wolske, K. S., & Hart, P. S. *Who is afraid of tampering with nature? Individual differences in (dis)comfort with altering the natural world.* Annual meeting of the Society for Risk Analysis, Arlington, VA.
- 2017 **Raimi, K. T.**, V. Campbell-Arvai, P. Sol Hart, K. Wolske, & A. Maki. *Do discussions of geoengineering undermine support for climate change mitigation?* Annual meeting of the Society for the Psychological Study of Social Issues, Albuquerque, NM.
- 2017 **Raimi, K.T.** *Spillover: Do successful behavioral interventions always mean net benefits?* Net Gains for Pro-Environmental Behavior: Rebound Effects and Gateway Effects workshop, Ann Arbor, MI. (Chaired symposium. Other speakers: Katherine Lacasse, Sharon Shewmake, Sharon Nolan, Alex Maki).
- 2017 **Raimi, K. T.** *Getting behaviors to stick.* Net Gains for Pro-Environmental Behavior: Rebound Effects and Gateway Effects workshop. Ann Arbor, MI.
- 2017 **Raimi, K. T.** *Reflections on sustainability in the social sciences.* Sustainability and Social Sciences Research Symposium, University of Michigan, Ann Arbor, MI.
- 2017 Dana, D., Maki, A., **Raimi, K. T.**, Vandenberg, M. P. *Is geoengineering a moral hazard? It depends how it's framed.* Research Roundtable on Global Climate Change Governance: Geoengineering. Northwestern Law School, Evanston, IL.
- 2017 Hart, P. S., Campbell-Arvai, V., **Raimi, K. T.**, & Wolske, K. S. *The moral hazard of carbon dioxide removal.* Annual meeting of the International Communication Association, San Diego, CA.
- 2016 Campbell-Arvai, V., Hart, P. S., **Raimi, K. T.**, & Wolske, K. S. *The influence of information about carbon dioxide reduction (CDR) technologies on support for climate change mitigation strategies: A test of risk salience and risk compensation hypotheses.* Annual meeting of the Society for Risk Analysis, San Diego, CA.
- 2016 **Raimi, K. T.**, Carrico, A. R., & Truelove, H. B. *Climate change spillover: When does one pro-climate behavior affect subsequent climate action?* Annual meeting of Society for Experimental Social Psychology, Santa Monica, CA.
- 2016 **Raimi, K. T.** *Social psychology for climate policy.* Annual convention of the American Psychological Association, Denver, CO. (Chaired symposium. Other speakers: Brittany Bloodhart, Amanda Carrico, Irina Feygina, Richard Larrick).
- 2015 **Raimi, K. T.** *The state of the science on demand-reduction programs.* The Clean Power Plan: Health, Energy Demand, and Economic Effects workshop, Vanderbilt University, Nashville, TN. (Chaired symposium. Other speakers: Jessica Wentz, Karen Palmer, Susan Mazur-Stommen, Paul Stern).
- 2015 **Raimi, K. T.** & Vandenberg, M. V. *A legacy of climate change: Can concerns about posthumous self-presentation motivate pro-environmental behavior?* Sustainability

Psychology Preconference at the annual meeting of the Society for Personality and Social Psychology, Long Beach, CA.

- 2014 **Raimi, K. T.** *Managing self-presentations to various audiences.* Annual meeting of the Society of Southeastern Social Psychologists, Athens, GA. (Chaired Symposium. Other speakers: Beth Pontari, Katrina Jongman-Sereno).
- 2014 **Toner, K., & Leary, M. R.** *Belief superiority in the environmental domain: Attitude extremity and reactions to fracking in North Carolina.* Energy Research Collaboration Workshop, Duke University, Durham, NC.
- 2014 **Toner, K., & Leary, M. R.** *Belief superiority in the environmental domain: Attitude extremity and reactions to fracking.* Sustainability Psychology Preconference at the annual meeting of the Society for Personality and Social Psychology, Austin, TX.
- 2013 Vandenberg, M. V., **Toner, K.** & Gilligan, J. *Assessing and communicating climate science: A climate prediction market.* Global Change Forum, SE Climate Science Center, and Applied Ecology and Biological Science Departments, North Carolina State University, Raleigh, NC.
- 2013 Vandenberg, M. V., **Toner, K.** & Gilligan, J. *Energy and climate change: A climate prediction market.* UCLA Law Review Symposium, UCLA, Los Angeles, CA.
- 2013 Hopkin, C., Hoyle, R., & **Toner, K.** *Intellectual humility in responding to religious opinions.* Annual meeting of the Society of Southeastern Social Psychologists, Augusta, GA.
- 2013 Vandenberg, M. V. & **Toner, K.** *Climate change: Leveraging legacy.* Public Policy and the Brain Exploratory Seminar, Radcliffe Institute for Advanced Study, Harvard University, Cambridge, MA.
- 2012 **Toner, K.** *Choosing between excuses, justifications, and exceptions.* Annual meeting of the Society of Southeastern Social Psychologists, Gainesville, FL.
- 2012 **Toner, K.** *Talk your way out: Strategies of accounts.* Social Psychology UNC-Duke Conference, Duke University, Durham, NC.

Internal Colloquia (last 10 years)

- 2021 Anderson, G. *Gerry Anderson on energy policy and Michigan's economic recovery.* Policy Talks @ The Ford School. (Moderator: **Kaitlin T. Raimi**).
- 2019 **Raimi, K. T.** *Communicating geoengineering: Public perceptions and moral hazards.* Department of Climate and Space Sciences and Engineering, University of Michigan.

- 2019 **Raimi, K. T.** *The psychology of climate change*. Climate Change and Health Symposium, University of Michigan.
- 2019 **Raimi, K. T.** *Communicating sustainability*. Faculty Panel, University of Michigan Sustainable Food Program, University of Michigan.
- 2018 **Raimi, K. T.** *Is belief superiority justified by superior knowledge?* Ford School Work-In-Progress Seminar, University of Michigan.
- 2016 **Raimi, K. T.**, Campbell-Arvai, V., Carrico, A., Hart, P. S. Maki, A., & Wolske, K. *Moral hazards in climate change: The effects of learning about technological solutions on support for mitigation*. Ford School STPP program, University of Michigan.
- 2016 Slovic, P. *Numbers and nerves: Confronting the arithmetic of compassion and the world's urgent problems*. Erb/SNRE Colloquium, University of Michigan. (Discussants: **Kaitlin T. Raimi**, Joe Arvai, Arun Agarwal, Sol Hart).
- 2015 **Raimi, K. T.** *Spillover of pro-environmental behaviors*. Decision Consortium, University of Michigan.
- 2015 **Raimi, K. T.** *Feeling superior about one's beliefs: Correlates and consequences of belief superiority*. Social Psychology area, Department of Psychology, University of Michigan.
- 2013 **Toner, K.** *Belief superiority: An introduction and extension to the environmental domain*. Graduate/Post-doc Environmental Colloquium Series, Vanderbilt Institute for Energy and Environment, Vanderbilt University.
- 2012 **Toner, K.** *Talk your way out: Strategies of accounts*. Social Psychology area, Department of Psychology and Neuroscience, Duke University.

Poster Presentations (last 10 years)

- 2020 **Raimi, K. T.**, Song, K., Hart, P. S., & Lee, S. *Testing lifestyle peers as an alternative to neighbors in energy-use social norms interventions*. Behavior, Energy and Climate Change Conference, Washington, DC (virtual).
- 2017 **Raimi, K. T.**, Leary, M. R., Jongman-Sereno, K. P., & Hall, M. *The perceived superiority of extreme beliefs: The nature and implications of political belief superiority*. Annual meeting of the Society for Personality and Social Psychology, San Antonio, TX.
- 2017 Maki, A., & **Raimi, K. T.** *Environmental peer persuasion: How moral exporting and belief superiority relate to efforts to influence others*. Annual meeting of the Society for Personality and Social Psychology, San Antonio, TX.
- 2016 **Raimi, K. T.**, Jongman-Sereno, K., & Leary, M. R. *General belief superiority:*

- Correlates, motivations, and interpersonal consequences.* Annual meeting of the Society for Personality and Social Psychology, San Diego, CA.
- 2015 **Raimi, K. T.** & Vandenberg, M. V. *A legacy of climate change: Can concerns about posthumous self-presentation motivate pro-environmental behavior?* Annual meeting of the Society for Personality and Social Psychology, Long Beach, CA.
- 2014 **Toner, K.,** & Leary, M. R. *Belief superiority in the environmental domain: Attitude extremity and reactions to fracking.* Annual meeting of the Society for Personality and Social Psychology, Austin, TX.
- 2013 Jongman-Sereno, K., **Toner, K.,** & Leary, M. R. *People who hold extreme attitudes feel superior in their beliefs even for trivial issues.* Annual meeting of the Association for Psychological Science, Washington, DC.
- 2012 Leary, M. R. & **Toner, K.** *Intellectual arrogance and humility in liberals and conservatives.* Annual meeting of the Society of Southeastern Social Psychologists, Gainesville, FL.
- 2012 **Toner, K.** & Leary, M. R. *The effect of explanations for environmental transgressions on impact ratings.* Annual meeting of the Society for Psychological Study of Social Issues, Charlotte, NC.
- 2012 **Toner, K.** & Leary, M. R. *Explaining away irresponsible environmental behavior.* Annual meeting of the Society for Personality and Social Psychology, San Diego, CA.
- 2011 **Toner, K.** & Leary, M. R. *Self-presentation and environmental behavior.* Annual meeting of the Society of Southeastern Social Psychologists, Johnson City, TN.
- 2011 **Toner, K.** & Leary, M. R. *Self-presentation and environmental behavior.* Annual meeting of the Society for Personality and Social Psychology, San Antonio, TX.

SELECTED POPULAR PRESS COVERAGE

- 2021 Phys.org. *Private sector action may be linchpin to conservative support on climate change.*
<https://phys.org/news/2021-04-private-sector-action-linchpin-climate.html>
- 2021 Michigan Daily. *DTE Energy chairman talks changing public perception of energy industry.*
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- 2013 Discovery News. *Washington standoff: Why it's stuck.*
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<http://www.scpr.org/programs/airtalk/2013/10/09/34095/new-psychology-research-finds-extreme-ideologues-f/>

RESEARCH POSITIONS

- 2009 Research Assistant, Program in Education, DUKE UNIVERSITY
2006-2008 Lab Manager, Department of Psychology, BRANDEIS UNIVERSITY

2004, 2006 Research Assistant, Department of Psychology, TUFTS UNIVERSITY

TEACHING AND ADVISING

Instructor

UNIVERSITY OF MICHIGAN

- 2020 Strategic Public Policy Consulting
PubPol 578 (Fall 2020)
- 2019-2021 Domestic Policy Module
Public Policy and International Affairs Program (PPIA) (Summer 2019, Summer 2021)
- 2017-2020 Working in Diverse Organizations
PubPol 587 (Winter 2017, Winter 2018, Winter 2020)
- 2017-2018 Survey Design for Organizations
PubPol 587 (Winter 2017, Winter 2018)
- 2016-2021 Psychology of Climate Change
PubPol 475/750 Cross Listed ENVIRON 462 (Fall 2016, Fall 2017, Winter 2021)
- 2016-2020 Irrational Actors: Psychological Approaches to Decision-Making
PubPol 495 (Fall 2016, Fall 2017, Winter 2020, Fall 2020)
- 2016 Environmental Psychology for Public Policy
PubPol 750 (Winter 2016)
PubPol 495 (Winter 2016)

VANDERBILT UNIVERSITY

- 2015 Psychology of Environmental Behavior
Soc 99 (Spring 2015)

DUKE UNIVERSITY

- 2014-2015 Team Mentor, The University as a Laboratory for Smart Grid Data Analytics
Academic Year 2014-2015
- 2012 Social Psychology
Summer 2012

Guest Lecturer

UNIVERSITY OF MICHIGAN

2020	Outplacement (Psychology)
2019	Perspectives with Professors Seminar (Graham)
2019	Policy Research Seminar (PubPol)
2018-2019	Erb Institute Sustainability Academy/Dow Chemical Earth Week Webinar Consumer Perceptions and Behavior (Winter 2018, Winter 2019)
2018	Osher Lifelong Learning Institute Behavioral and Social Science: Real World Applications, Winter 2018
2017	Policy Research Seminar (PubPol)
2017	Act on Climate (SEAS)
2017	Oil and Gas Policy (PubPol)
2017	Politics, Political Institutions, and Public Policy (PubPol)
2017	Energy Systems and Policy (ESENG)
2017	Science and Practice for Social Change (SEAS)

VANDERBILT UNIVERSITY

2015	Law and Business of Climate Change (Law)
2015	Sustainable Development (Law)

DUKE UNIVERSITY

2011	Psychology and Neuroscience First Year Seminar (Psychology)
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OTHER

2021	Models of Reality (Psychology), UNIVERSITY OF TENNESSEE, KNOXVILLE
2020	Social Psychology, TUFTS UNIVERSITY

Post-doctoral, Dissertation, and Master's Committees

2022 (expected)	Yuyan Han, Ph.D., Psychology, UNIVERSITY OF MICHIGAN
2020	Alex Segrè Cohen, Ph.D. Proposal, SEAS, UNIVERSITY OF MICHIGAN
2020	Jennifer Carman, Ph.D., SEAS, UNIVERSITY OF MICHIGAN
2019	Sara Goto Gray, Ph.D., SEAS, UNIVERSITY OF MICHIGAN
2018	Alexander Maki, Post-doc, VIEE, VANDERBILT UNIVERSITY
2018	Michael Hall, Ph.D., Psychology, UNIVERSITY OF MICHIGAN
2018	Kaitlyn Teppert, Master's practicum, SEAS, UNIVERSITY OF MICHIGAN

Undergraduate Students Advised

2016	Roland Davidson, Research Assistant, FSPP, UNIVERSITY OF MICHIGAN
2010-2012	Ujjayini Bose, Independent Study/Honors Thesis, DUKE UNIVERSITY
2009-2010	Muping Gan, Honors Thesis, DUKE UNIVERSITY
2009-2010	Kelly Jones, Honors Thesis, DUKE UNIVERSITY

CONSULTING EXPERIENCE

2017-2018	NATIONAL WILDLIFE FEDERATION
2013-2014	EDGE Project, TENNESSEE DEPARTMENT OF ENVIRONMENT AND CONSERVATION
2012-2013	PSA Behavior Change Study, KEEP AMERICA BEAUTIFUL
2010-2012	Office of Sustainability, DUKE UNIVERSITY

UNIVERSITY AND PROFESSIONAL SERVICE

UNIVERSITY OF MICHIGAN

2020-present	Lecturer Review Committees, Ford School
2018-present	Faculty Search Committees, Ford School
2017-2018	Master's Program Committee, Ford School
2016-2018	Dow Fellowship Review Committee, Ford School
2016-2017	Faculty Search Committee, Ford School
2016-2017	Chair, Net Gains for Pro-Environmental Behavior: Rebound Effects and Gateway Effects Workshop
2015-2017	Advisory Committee, Sustainability & Social Science Research Symposium
2015-2016	Undergraduate Program Committee, Ford School

VANDERBILT UNIVERSITY

2015	The Clean Power Plan Workshop Committee
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DUKE UNIVERSITY

2012-2013	Psychology and Neuroscience Colloquium Committee
2010-2011	Social Psychology Brownbag Coordinator
2009-2010	Psychology and Neuroscience Colloquium Committee
2010	Social Psychology Interview Weekend Coordinator

TUFTS UNIVERSITY

2013-2015	Interviewer, Tufts Alumni Admissions Program (TAAP)
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FIELD

- 2021-present Spotlights Associate Editor, BEHAVIORAL SCIENCE AND POLICY ASSOCIATION
- 2020-2021 Virtual Environmental Psychology Conference, SOCIETY FOR PERSONALITY AND SOCIAL PSYCHOLOGY
- 2011-2021 Sustainability Preconference, SOCIETY FOR PERSONALITY AND SOCIAL PSYCHOLOGY
Past Chair, 2021
Chair, 2020
Committee Member, 2011-2013, 2015, 2019, 2022
Advisory Board, 2016-present
- 2012-present Ad Hoc Reviewer: *American Chemical Society – Books; American Psychologist; Analyses of Social Issues and Public Policy; Basic and Applied Social Psychology; Behavioral Science & Policy; Climatic Change; Climate Policy; Current Directions in Psychological Science; Energy Policy; Energy Research and Social Science; Environment and Behavior; Environmental Communication; Environmental Sociology; Ethics, Policy & Environment; Frontiers in Ecology and the Environment; Global Environmental Change; Group Processes & Intergroup Relations; Interface Focus; Journal of Environmental Psychology; Journal of Experimental Social Psychology; Journal of Personality and Social Psychology; Making Shift Happen (Book); Michigan Journal of Sustainability; Nature; Nature Climate Change; Nature Energy; Organization & Environment; Perspectives on Psychological Science; PLOS Biology; PLOS ONE; Psychological Science; Risk Analysis; Scientific Reports; Self and Identity; Sloan Foundation; Social Psychological and Personality Science*

PROFESSIONAL MEMBERSHIPS

American Psychological Association
Division 9: Society for the Psychological Study of Social Issues
Division 34: Society for Environmental, Population, and Conservation Psychology
Association for Psychological Science
Behavioral Science and Policy Association
International Association of Applied Psychology
Division 4: Environmental Psychology
Division 11: Political Psychology
Society for Personality and Social Psychology
Social Psychology Network
Society of Southeastern Social Psychologists (2010-2015)
Society for the Psychological Study of Social Issues
Psi Chi